

Learn about our competitive

Commission Structure

Commission & Cap

eXp and The Selling eXperts commission split

75/25 The Selling eXperts commission split

80/20 eXp commission split

\$8,000 cap

After capping, commission split drops to 75/25 for the remainder of the year.²

²\$250 capped transaction fee. Once capped transaction fees total \$5,000, the capped transaction fee is reduced to \$75.

Standard Costs³

\$149 start-up fee

\$85/month cloud brokerage fee

\$25 transaction review fee⁴

\$40 risk management fee⁵

³U.S. compensation model

⁴Per transaction

⁵Per transaction and caps at \$500

Powered by eXp.



EXAMPLE

1. Team member sells a home that generates \$10,000 in commission.
2. \$2,500 (25%) goes to the team leader of The Selling eXperts.
3. Of the remaining \$7,500, 20% (\$1,500) is shared with the broker (eXp)*
4. The team member then nets \$6,000 minus any fees.

*Once team member reaches their annual cap of \$8,000 (or \$16,000 if member chose to opt into ICON awarding) they only pay a small transaction fee to the broker (eXp).